

# Capabilities Statement

## Company Overview

**Black Stone Industry Solutions** is a Veteran-Owned small business providing professional services to government and state clients as a prime-focused contractor. We deliver state of the art enterprise IT services, research and development, and property management services that support operational and mission requirements. We operate with a prime-contractor mindset, intentionally building compliant processes, scalable delivery capabilities, and disciplined execution to prime future government contracts.

Blackstone Industry Solutions has formally applied to the SBA 8(a) Business Development Program and is currently pending certification, and is well positioned to pursue small business set-aside and sole-source opportunities, offering government partners an agile, accountable, and mission-driven partner prepared to perform as a prime contractor.

## Core Competences

### IT Support and Services

We Deliver end-to-end IT solutions, including software development, quality assurance, cloud migration, and application modernization, ensuring efficient systems and reliable performance

### Consulting and Project Management

We provide expert consulting and project management, driving projects from planning to execution while optimizing resources, schedules, and stakeholder outcomes for successful delivery

### Facilities and Property Management

Manage residential property operations through proactive maintenance of HVAC, electrical, and critical systems, ensuring safe, fully functional, and well-maintained living Environments.

## Differentiators

- **Low-Overhead, Small Business Agility**
- **Proven Experience in Government Environments**
- **Requirements-Driven, Value-Oriented Delivery**

## Company Data

**UEI** ZZ6SN8G7D3S6

**CAGE** 06B08

**EIN** 99-4179372

**SBA Certifications** 8(a), SDVOSB, VOSB

*(All Certifications are pending application approval)*

## Past Performance

### Oklahoma Health Care Authority / State Projects

Supported testing and implementation of the SoonerCare Medicaid Expansion health plan, expanding Medicare eligibility access for over 210,000 members

### Federal DoW Projects / Air Force Projects

Delivered IT support and application modernization Services, collaborating with developers to rewrite, Upgrade, and enhance enterprise applications.

### Project Estimates / Federal Projects

Led ROM estimates for multiple projects, totaling over \$860K, enabling informed leadership decisions on resource allocation and priorities

### Facilities and Property Management Services

Manage residential duplexes with maintenance of HVAC, electrical, and plumbing to ensure a safe, functional, and well-maintained location